



**Stericycle®**  
Protecting People. Reducing Risk.™

March 17, 2010

To: Whom it may concern

Re: Frasier Contracting Inc.  
4100 Recker Highway  
Winter Haven, Florida

For the past fourteen years the staff at Frasier Contracting Inc. lead by the company President Darryl Riley, has been instrumental in assisting my staff at Stericycle Inc. with our construction, mechanical and electrical needs. All of the projects from parking lots, building additions, equipment additions and customer site modifications, have been managed on time, cleanly and have been within budget guidelines. From the beginning of any project, Darryl and his staff are available to assist with design, offer excellent consultation and are compassionate to my budget needs. I did stray to other contractors for dollar reasons in the past and quickly learned working with Frasier was the better choice and I have never strayed again. Many of the things I personally like about Frasier and their staff are:

- Everyone at Frasier can always be reached by phone.
- Responds to e-mails on a timely manner.
- Budgetary numbers within days of request.
- Budgetary numbers are usually close to the actual firm quotes.
- Any issues during or at the end of the project (punch list) are resolved.
- When it comes to project punch lists, Darryl has always been the hardest person to please. He expects the job to be 100% for the customer.
- No job too big and no job too small.
- No billing issues. Frasier works well with large corporations and their payment schedule.
- No permit issues. Frasier has taken care of all my permit needs.
- One stop shopping. In the end, it's a time and money saver.

Frasier and I have done \$500 dollar projects and \$500,000 dollar projects together. All have been enjoyable and user friendly to my staff and our operations which are 24 hours per day, 6 days per week. I recommend Frasier Contracting Inc. to all my business acquaintances.

Sincerely

Jean C. Paradis  
District Manager  
Stericycle Inc.  
(407)467-9587