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During early 2005, a large international company out of Italy involved with manufacturing agglomerate materials used in counter-tops and flooring, made a decision to expand manufacturing capabilities to the United States. I was in charge of the project and after extensive investigation and research, together with my collaborators, we selected Sebring in central Florida to build our new facility. We did an exhaustive search for a general contractor to assist in our construction efforts, evaluating a number of factors, including experience, capability, competency and financial stability. Our final selection was to partner with Frasier Contracting, Inc. out of Winter Haven, FL., a decision we never regretted.

Our initial meetings with Don Frasier, CEO and Darryl Riley, President in early 2005, provided us with the confidence and energy that they would work closely with us in achieving our aggressive manufacturing plans--to design, develop and construct a 90,000 SF manufacturing facility (and a subsequent 70,000 SF distribution building) costing approximately \$16M. Our plan was to have manufacturing capability within six months--a goal many people told us was unrealistic and unobtainable. We broke ground on June 22, 2005 and by October, 2005 we had a partial roof over the facility enabling us to store delivery of early production equipment. By the end of 2005, building was complete with all equipment foundations and equipment installation was nearly complete. Throughout our relationship, Darryl Riley was our main point of contact and coordinated all activities with his on-site senior project manager. They worked closely with me and my plant manager to coordinate schedules and review plans to assure timely completion. Although we had our differences, which are common in large projects of this scope, we always maintained a professional relationship which continues until this day.

Darryl's unrelenting effort was a significant factor to drive this project to its completion. In addition to giving 100%, Darryl is an honest man! If I were to be involved in another construction project I would not hesitate in the least to again do business with Frasier Contracting, Inc.

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